

Six Years Performance

		2005-06	2006-07	2007-08	2008-09	2009-10	2010-11
Operational Performance							
Seismic Survey - 2D	L. kms	4,902	3,282	2,889	5,129	2,493	1,500
- 3D	sq. kms	395	661	1,067	1,128	290	660
Exploratory & Development Wells Drilled	Numbers	30	41	31	30	26	21
Oil & Gas Discoveries	Numbers	5	10	5	2	6	2
Quantity Sold							
Crude Oil	Thousand Bbl	12,956	13,930	15,037	14,438	13,343	13,224
Gas	MMcf	344,164	344,032	358,868	364,036	354,327	362,924
LPG	M.Tons	128,654	139,480	125,482	79,145	73,881	71,061
Sulphur	M.Tons	22,006	16,638	29,065	24,673	20,018	34,400
White Petroleum Products	Thousand Bbl	959	895	547	148	64	30
Financial Results							
Net Sales	Rs in billion	97.31	100.73	125.91	130.83	142.57	155.63
Other Revenues	Rs in billion	4.40	4.03	3.91	3.43	3.36	3.38
Profit Before Taxation	Rs in billion	65.76	60.75	78.31	80.93	88.55	90.98
Profit for the Year	Rs in billion	45.80	45.25	44.34	55.54	59.18	63.53
Balance Sheet							
Share Capital	Rs in billion	43.01	43.01	43.01	43.01	43.01	43.01
Reserves	Rs in billion	58.46	63.93	67.41	83.16	114.38	158.56
Non Current Liabilities	Rs in billion	16.65	18.55	20.46	30.53	36.63	38.44
Current Liabilities	Rs in billion	11.09	11.26	21.44	21.29	34.84	21.78
Total Equity & Liabilities	Rs in billion	129.21	136.75	152.31	177.99	228.87	261.78
Fixed Assets	Rs in billion	47.77	57.49	67.71	87.69	103.18	106.03
Long Term Investments, Loans, Rec. & Prepayments	Rs in billion	4.62	4.34	4.78	4.84	5.25	6.14
Current Assets	Rs in billion	76.82	74.92	79.82	85.46	120.43	149.60
Total Assets	Rs in billion	129.21	136.75	152.31	177.99	228.87	261.78
Cash Flow Summary							
Net Cash from Operating Activities	Rs in billion	43.50	37.21	51.60	52.98	61.51	67.92
Net Cash used in Investing Activities	Rs in billion	(7.04)	(12.72)	(15.59)	(22.91)	(22.84)	(15.96)
Net Cash used in Financing Activities	Rs in billion	(41.44)	(38.15)	(41.47)	(39.41)	(28.77)	(18.66)
(Decrease) / Increase in Cash and Cash Equivalents	Rs in billion	(4.99)	(13.66)	(5.46)	(9.34)	9.90	33.30
Cash and Cash Equivalents at beginning of the Year	Rs in billion	42.38	37.39	23.74	18.28	8.94	18.84
Cash and Cash Equivalents at end of the Year	Rs in billion	37.39	23.74	18.28	8.94	18.84	52.14
Key Indicators							
Profitability Ratios							
Gross Profit Margin	%	72%	69%	69%	70%	71%	66%
Net Profit Margin	%	47%	45%	35%	42%	42%	41%
EBITDA Margin to Sales	%	73%	67%	69%	70%	71%	71%
Return on Average Capital Employed	%	48%	43%	41%	47%	42%	35%
Liquidity Ratios							
Current Ratio	Times	6.92	6.65	3.72	4.01	3.46	6.87
Quick / Acid Test Ratio	Times	5.89	5.44	2.94	3.25	3.03	6.22
Cash to Current Liabilities	Times	3.39	2.13	0.86	0.43	0.54	2.40
Cash Flow from Operations to Sales	%	75%	74%	73%	75%	66%	87%
Activity / Turnover Ratios							
Debtor Turnover in Days ⁽¹⁾	No. of days	81	95	100	135	178	189
Total Assets Turnover Ratio	%	77%	76%	87%	79%	70%	63%
Investment / Market Ratios							
Earnings per Share	Rupees	10.65	10.52	10.31	12.91	13.76	14.77
Price Earning Ratio	Times	12.84	11.39	12.06	6.09	10.32	10.36
Dividend Yield Ratio	%	7%	8%	8%	10%	4%	4%
Dividend Pay out Ratio	%	85%	86%	92%	64%	40%	37%
Dividend Coverage Ratio	Times	1.18	1.17	1.09	1.57	2.50	2.69
Cash Dividend per Share	Rupees	9.00	9.00	9.50	8.25	5.50	5.50
Market Price per Share ⁽²⁾ - As on June 30	Rupees	136.75	119.80	124.36	78.64	142.00	153.00
- High during the Year		168.80	156.00	140.80	125.49	142.00	179.70
- Low during the Year		98.55	113.20	104.90	40.56	80.71	128.80
Break-up Value per Share	Rupees	23.59	24.86	25.67	29.34	36.60	46.87
Contribution to National Exchequer	Rs in billion	79.66	78.31	99.75	86.45	80.24	76.84

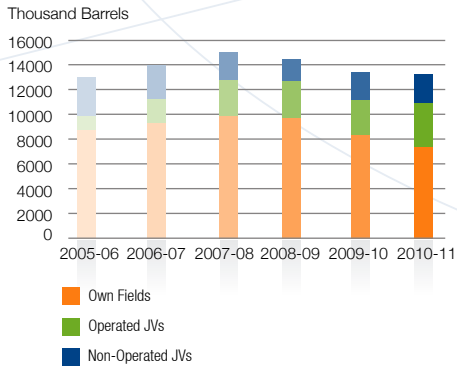
Note: Prior years figures have been rearranged and/or reclassified, wherever, necessary for the purpose of comparison.

1 - 366 days have been used for the year 2007-08.

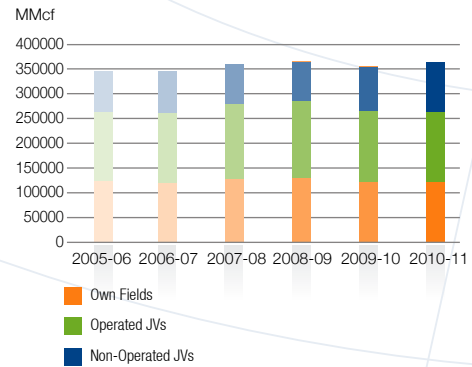
2 - Source KSE

Graphical Analysis

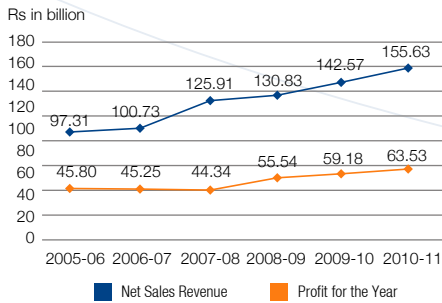
Quantity Sold - Crude Oil



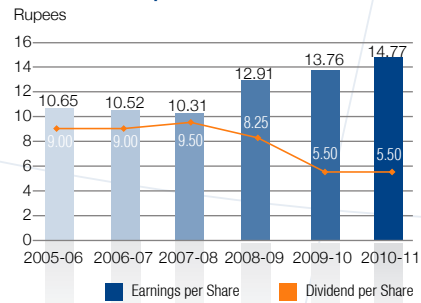
Quantity Sold - Gas



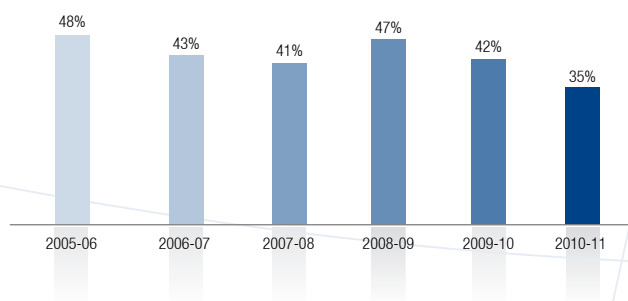
Sales Revenue vs Profit for the Year



Dividend and Earnings per Share



Return on Average Capital Employed



Assets and Liabilities

