

Key Indicators

Profitability Ratios

Gross Profit Margin	%	59	58	65	65	61	58
Operating Profit Margin	%	45	45	54	53	52	46
Net Profit Margin	%	43	38	40	54	45	42
EBITDA Margin to Sales	%	61	61	67	67	64	60
Shareholders' Fund	Rs in billion	711	770	875	1,083	1,250	1,348
Return on Average Capital Employed/							
Return on Equity	%	15	12	16	23	18	13
Total Shareholder Return	%	(12)	(6)	(10)	10	87	74

Liquidity Ratios

Current Ratio	Times	6.21	6.40	5.60	5.96	5.86	8.97
Acid Test/Quick Ratio	Times	6.00	6.21	5.45	5.81	5.73	8.72
Cash to Current Liabilities	Times	0.72	0.63	0.58	0.70	1.43	1.64
Operating Cashflow Ratio	Times	1.19	1.23	1.30	1.26	1.74	2.42
Cash from Operations to Sales	%	46	52	54	49	68	76
Cash Flow from Operations to Capital Expenditure	Times	3	7	7	15	7	4

Activity/Turnover Ratios

Debtor Turnover in Days ⁽¹⁾	Numbers	372	449	386	411	431	506
Total Assets Turnover Ratio	%	28	26	32	32	31	25
Fixed Assets Turnover Ratio	%	109	111	153	189	210	163

Investment/Market Ratios

Earnings per Share	Rupees	23.47	21.28	31.11	52.23	48.59	39.50
Debt to Equity Ratio	Times	-	-	-	-	-	-
Price Earning Ratio	Times	4.64	4.47	2.53	1.49	2.79	5.58
Price to Book Ratio	Times	0.66	0.53	0.39	0.31	0.47	0.70
Dividend Yield Ratio	%	6.2	7.3	9.2	11.0	7.5	6.8
Dividend Payout Ratio	%	29	32	23	16	21	38
Dividend Coverage Ratio	Times	3.48	3.08	4.29	6.11	4.81	2.62
Cash Dividend per Share	Rupees	6.75	6.90	7.25	8.55	10.10	15.05
Sustainable Growth Rate	%	10.60	8.36	12.47	19.18	14.19	8.09
Market Value per Share ⁽²⁾ - As on June 30	Rupees	109.00	95.03	78.67	78.00	135.37	220.56
- High during the Year		154.21	118.19	96.26	105.95	155.57	234.68
- Low during the Year		75.01	88.14	75.17	69.77	83.85	128.48
Break-up Value per Share	Rupees	165.21	178.95	203.54	251.78	290.75	313.48
Enterprise Value	Rs in billion	404.30	344.91	258.18	222.40	323.22	743.09
Market Capitalization - year end price	Rs in billion	468.80	408.72	338.35	335.47	582.22	948.61

Other Ratios

Production per Employee	BOE	5,486	5,382	5,122	4,749	4,784	4,530
Net Sales per Employee	Rs in million	19.34	19.90	28.52	36.22	42.27	38.14
Employee Turnover Ratio	%	0.3	0.3	0.7	0.1	0.2	0.2
Donation/CSR Spending to Net Profit	%	1.4	2.1	1.4	0.8	1.3	2.9
Stores & Spares as %age of Total assets	%	2.1	2.0	1.8	1.5	1.4	1.8
Repair & Maintenance as %age of Operating Expenses	%	1.4	2.4	2.7	3.8	3.7	3.5

Contribution to National Exchequer

Rs in billion	125.03	122.41	207.32	283.12	235.60	263.81
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Previous year figures have been rearranged and/or reclassified, wherever, necessary for the purpose of comparison

1 - 366 days have been used for the year 2019-20 and 2023-24

2 - Source: Pakistan Stock Exchange